



## **PRESS RELEASE**

For immediate release

# **SAIS INTERCONNEXION INC. ACQUIRES TELECOMMUNICATION NETWORK SPECIALIST DATACONNECT INC. Acquisition by ESI Technologies subsidiary extends expertise into industrial space.**

**Montreal, QC – September 10, 2012** — ESI Technologies today announced that subsidiary SAIS Interconnexion Inc. acquired Montreal-based Dataconnect Inc., an established provider of structured cabling networks for voice and data.

The acquisition will enable SAIS to expand their reach and expertise into the industrial sector, one of the areas in which Dataconnect specializes. Dataconnect's existing employees will be amalgamated into SAIS' business structure, increasing the number of SAIS structured cabling specialists.

Stéphane Aubé, General Manager of SAIS Interconnexion Inc. states, "While this is, in fact, an acquisition, we view this as more of a merger. With more than 25 years' experience in voice and data infrastructure installation and services, as well as a stint at Belden as a product line manager, Dataconnect founder Jean-Francois Vaillant's expertise will greatly enhance our existing offerings. We welcome Mr. Vaillant and his employees into the SAIS organization."

In business for seven years, Dataconnect has established a solid reputation for providing exceptional services and solutions for several years. As Director of Sales at SAIS Interconnexion Inc., Mr. Vaillant is committed to providing the same high level of service to existing and new customers.

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### **About SAIS Interconnexion Inc.**

SAIS Interconnexion Inc., a subsidiary of ESI Technologies, offers a full range of essential services for installing and managing structured cabling infrastructures. Utilizing leading-edge tools and technologies, SAIS provides fast and flexible solutions that fit their clients' business environments and challenges, taking into consideration future growth goals, existing system scalability, and technological trends.

### **About ESI Technologies**

ESI Technologies has deep expertise in simplifying complexity across the full IT spectrum - including storage, networking, virtualization, security, and managing data. ESI designs and deploys an on-demand IT service management solution (Octopus) based on ITIL standards.



Multiforce, an ESI Group company, provides strategic business and IT consulting. SAIS (<http://www.sais-cable.ca/>) is ESI's structured cabling division. ESI Technologies is based in Montréal, and has offices in Québec City and Toronto. For more information, please visit [www.esitechnologies.com](http://www.esitechnologies.com).

**About Dataconnect**

Dataconnect provides advanced cabling network solutions that help clients increase office automation and improve productivity. With over 20 years of combined technical experience in the voice and data networking industry, Dataconnect focuses on establishing strong customer relationships by delivering practical solutions and superb customer service.

**Information:**

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